## A Guide to Understanding Your Brokerage Account Statement

## Introduction

Few documents allow you to monitor your financial activity as closely as your brokerage account statement. This report provides you with a snapshot of all relevant information regarding your portfolio. Whether tracking deposits or withdrawals, reviewing the performance of your annuities or simply keeping an eye on your debit card activity, your brokerage account statement acts as your financial diary.

The important nature of this statement makes it imperative that you are able to both navigate and understand this document. This guide will provide you with the steps necessary to review and familiarize yourself with your statement's features and benefits.

## Make A Powerful Choice: Go Paperless

Conservation of resources has become an important initiative across the globe. Support efforts to go green by choosing to turn off paper delivery of your brokerage account statements and trade confirmations. It is safe and convenient-when you log in to your financial organization's secure web site, you can view, download and print your documents whenever you want, from wherever you are. An e-mail will notify you when documents are available to view, and you can change your delivery preferences at any time.

Make the move to paperless today. Log in to your financial organization's web site to enroll, or contact your investment professional to learn how to access your documents electronically.

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Account Information
Your account number and the statement period appear here on the top right. Your name and address, followed by your investment professional's information, appear on the top left.

## Valuation at a Glance

The beginning and ending account values for the current statement period and an explanation of the changes in the value of your account appear here. A summary of your account activity including cash deposits, cash withdrawals, dividends and interest, fees and changes in account value are also present.


## Asset Allocation

Here you will find a summary of your portfolio holdings by asset class. The market value (based on prices as of the last day of the statement period) of each asset class and the percentage of the account it represents is displayed; the sum of market values for each asset class represents the net value of your portfolio. A pie chart will also be displayed illustrating asset allocation if at least two asset classes equal 2.5 percent or greater of the total account value.


Summary of Gains and Losses
For investors with gains and losses on their statements, information may be included here that displays a summary of unrealized and realized gains and losses.

## Required Minimum Distribution Summary

If you are $701 / 2$ or older by the end of the calendar year and have a retirement account for which Pershing LLC serves as the custodian or servicing agent, this section will appear. It displays the prior year-end fair market value, the calculation factor, the Internal Revenue Service required minimum distribution amount for the current year, the amount withdrawn year to date for the current year and the remaining amount to be withdrawn for the current year.

Note: The required minimum distribution for Traditional IRAs is waived for 2009 for individuals age $701 / 2$ or over. Please note that Pershing does not offer tax or legal advice. Please consult your tax advisor concerning the impact of this change on your specific circumstances.

For Your Information
Tins message area would be resened for your financial organization.

| Your Investment Professional | Contact Information | Customer Sevice Information |
| :---: | :---: | :---: |
| Identificaion Number: 456 | Telephone Number.(999) 999.9999 | Serice Hours. Mondy. Friday 8:00 am. 5.00 p.m. (EI) |
| Robert'Contac' Repesesmation | tax Number (999) 999.9999 |  |
|  | E.Mail Address: meeresebtatueegrompany.com | Customer Serice Telephone Number:(999) 999.9999 |
| Contacts Anylown, W1 12345-6789 |  | Web Ste: wmypummesiticom |
| USA of Conleat |  | To report a lost or stolen debit card or check call <br> (999) 999-9999, 24 hours a day, 7 days a week |
| Portolo Manager: John Manager |  | Portuloio invesment Syle: Aggessive |
| Prior Year-End 89,999,999.99 |  | Date of Brith: 12/01/1970 |
| Relied Sank Account Number: 123456779901234567890 |  |  |
| As you requested, copies of this statement have been sent to: |  |  |
| Intersted Party nlomation |  |  |

For Your Information

Important messages and notices from your financial organization, such as industry related topics, regulatory announcements, and information regarding new products and services, will appear here.

## Customer Service Information

Specific information about your financial organization, such as your investment professional's name and address, interested party information, service hours, your financial organization's web site address, and other information, will appear in this section. For retirement products, your prior year-end fair market value is displayed at the end of this section.


## Portfolio Holdings

Here you will find the quantity, description, market price (if available), market value, dividend and capital gain options, and additional information on each security position as of the close of business on the last day of the statement period. The opening and closing cash, margin, short and money market mutual fund balances are also displayed.

## Transactions by Type of Activity

A detailed list of transactions posted to your account since the last statement period is displayed here by date, security identification or transaction type. The process/settlement date and the date that you initiated either the sale or the purchase of a security also appear.


Income and Expense Summary
A summary of dividends, interest, expenses or distributions posted during the current statement period and year-to-date totals are posted here. For your convenience, the income or expense is categorized as taxable or nontaxable and summarized by type.

Accrued Interest Summary
The accrued interest paid or received, resulting from the purchase or sale of fixed income securities that occurred during the current statement period and year-todate appears here.


## Purchasing Power Summary

A breakdown of your total purchasing power including a listing of your available cash and money market mutual funds, as well as your up-to-date borrowing power appears here.

## Money Market Mutual Fund Detail

Here you will find the opening and closing balances as well as daily money market mutual fund activity presented in date sequence. If you hold more than one money market mutual fund, each fund's activity is listed separately.

## Open Orders

Orders that were not fully executed as of the close of business on the last day of the statement period are listed here. Limit and current price, as well as additional information for each security, are shown as of the statement date.


The above intormaion has been obtained from sources we believe to be erliable All items are subject to receipt We make no representaion as to a curaca or completeness.

Cash Not Yet Received

Pending payments for dividends, interest and other cash distributions not yet posted to your account are displayed here.

## Securities Not Yet Received

Pending stock distributions not yet posted to your account appear here.

| [ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Bond Maturity Schedule Percentage of Bond |  |  |  |  |  |  |
| Whthin 1 monh | Th ${ }^{10,000,000,000.00}$ | - ${ }^{1009 \%}$ |  |  | Percentages of bond market values are rounded to the |  |
| 10.6 month 7 to 12 menths | S ${ }^{10,000,000,000.00}$ | $\bigcirc$ |  |  |  |  |
| 7 to 12 menths 165 years | hs $\begin{aligned} & \text { He,000,000,000.00 } \\ & 10.000,00000000\end{aligned}$ | 100\% 100\% $\qquad$ |  |  |  |  |
|  | 10,000,000,000.00 | ${ }_{100006}^{10006} \text { 당 }$ |  |  |  |  |
| Over 10 years | 10,000,000,000.00 |  |  |  |  |  |
| Total | \$10,000,000,000.00 | $0.100 \%$ |  |  |  |  |
| Bond Quality - Perenee of |  |  |  |  |  |  |
| Bond Quality | Market Value |  <br> Percentage of Bond <br> Market Value |  |  |  |  |
| ${ }^{\text {a A A }}$ | 149,652.00 |  |  |  | Percentages of bond market values are rounded to thenearest whole percentages. |  |
| $\stackrel{\text { Aa }}{\text { A }}$ | 218,659.85 | ( ${ }^{236 \%}$ |  |  |  |  |
| Total <br> Bond quality ra | \$662,073.55 | 5 |  |  | $\square$ |  |
|  | Bond quality ratings reflect Moody's or Standard and Poor's Bonds may be rated by other services. Bonds that are in default are not included Please refer to your Portfolio Holdings section. |  |  |  |  |  |
| Called Bonds |  |  |  |  |  |  |
| Call Date S | Securivy Descripition | Eligible Quantity | Called Quantity | Call Price |  |  |
| 10/15/10 | SEARVER MARTIME FINLL HODGS INC GTD DEFB INT DEB 0.000o9 09/01/12 REG DTD 09/01/82 CALLABLE MOODY RATING AAA S\&P RATING AAA | 100,000.00 | 100,000.00 | 100.00 | Full | 100,000.00 |
| /15/10 | SEARIVER MARTTIME FINL HODGS INC GTD DEFB INT DEB $0.000 \%$ 09/01/12 REG DTD 09/01/82 CALLABLE MOODV RATING AAA S\&P RATING AAA | 100,000.00 | 100,000.00 | 100.00 | Patial | 100,000.00 |
| 10/15/10 | SEARIVER MARITIME FINL HODGS INC GTD DEFB INT DEB $0.000 \%$ 09/01/12 REG DTD 09/01/82 CALLABLE <br> OODY RATNG AAA S\&P RATING AAA | 100,000.00 | 100,000.00 | 100.00 | Patial | 100,000.00 |
|  | (5) :nomemomer | count Nember 99999999 | Clearing through Pershing LLC, a subsidiary of The Bank of New York Mellon Corporation Pershing ILC memberf NRA. NYSE SPC. |  |  |  |

## Fixed Income Sections

## Bond Maturity Schedule (With Pie Chart)

Here you will find numeric and graphic detail of the maturity schedule of your bond investments. Negative values are not included in the pie chart.

## Bond Quality (With Pie Chart)

A breakdown of your fixed income securities as rated by Moody's Investor Service or Standard and Poor's will be displayed here.

## Called Bonds

This section provides a list of bonds that have already been called, on a full or partial basis.


## Annuity Sections

## Annuities

Details of your account's fixed and variable annuities are listed, including a product description, contract number, valuation date and the account value of each annuity. Details on your subaccount investments are also displayed for variable annuities.

## Pending Annuities

Information regarding annuities purchased through your brokerage account that are awaiting acknowledgement by the appropriate annuity providers is provided, including the transaction date, annuity description and purchase price.


## Retirement Account Section

## Retirement Account Transactions

If you have a retirement account for which Pershing LLC serves as the custodian or servicing agent, this section provides information for the current statement period and year to date. Specific contribution and distribution transactions are displayed by type. Total contributions and distributions, as well as Federal and state taxes withheld, are displayed for the various retirement account types. For tax reporting requirements, the year-to-date totals are also featured along with the previous tax year's activity.


## Asset Management Account Sections

## Daily Transactions Summary

Asset management account transactions are presented here in order of the date of transaction with a running cash balance for each entry. Checking and debit card activity, deposits and withdrawals, and brokerage transactions are also listed in this section.

## Checking Activity

Checking activity, presented in sequential check number order, appears here.

## Debit Card Activity

Your monthly debit card activity is listed in this section.


## Portfolio Evaluation Service Sections

## Portfolio Holdings

For investors with enhanced portfolio reporting, tax-lot information is provided for easy tracking of gains and losses. Monthly statements will include an expanded Portfolio Holdings section indicating dates acquired, original cost basis, current price, and unrealized gains and losses for all current holdings. For bonds, the statement reflects both original and adjusted cost basis (adjusted for principal paydowns and any accretion or amortization on premium or discounted bonds).

## Schedule of Realized Gains and Losses Year to Date

Information regarding realized gains and losses on closed positions for the current statement period or year to date, as determined by your financial organization, is listed here. Buy transactions, sell transactions, instruments that mature and option expirations are displayed, among other transaction types. The Portfolio Holdings section includes all settled positions and the Schedule of Realized Gains and Losses Year to Date section includes all closed positions as of the trade date.


## Consolidated Account Summary Sections

## Summary of Accounts

If you are enrolled in SelectLink ${ }^{\circ}$, this section lists each of the linked accounts, including the account description, the account number and the registration of each account. SelectLink is a complimentary service that allows you to link all of your accounts that share the same mailing address. To sign up for SelectLink, contact your investment professional or financial organization. The value of each account, the percentage of total assets for each account and the entire market value (or net worth) of all accounts included in the Consolidated Account Summary are also listed.


## Consolidated Account Summary Sections (continued)

## Summary of Asset Allocation

Here you will find a summary of your portfolio holdings in linked accounts by asset class. The market value (based on prices as of the last day of the statement period) of each asset class and the percentage of the account it represents is displayed. The sum of market values for each asset class represents the net value of your portfolio. In addition, a pie chart will be displayed illustrating asset allocation if at least two asset classes equal 2.5 percent or greater of the total account value.

## Additional Information

Your brokerage account statement is a vital tool in managing your financial stability and we encourage you to review it whenever possible. Your personal statement will include only the sections that are relevant to your accounts and may not include all of the sections described in this guide. This particular sample brokerage account statement is designed to reflect a large number of potential situations. It is not intended to recommend any specific securities or asset allocation.

Please use this guide to assist you in navigating this important document. If you have any questions or comments, contact your investment professional or financial organization.

